



JENNIFER MILLS KLATT

*Team Lead Broker/Senior Vice President, Sales
Jameson Sotheby's International Realty*

Equipped with 30 years of experience in real estate, Jennifer Mills Klatt embarked on an exciting change this past year when she transitioned her team and their clients to Jameson Sotheby's International Realty. Mills Klatt, leader of the Home Discovery Team and senior vice president of sales, serves clients in the Lincoln Park, Gold Coast, River North, Lakeview, Bucktown, West Town and North Shore markets.

Even in the midst of their transition to Jameson Sotheby's, Mills Klatt and her team exceeded their sales goals last year and began work with a new development. Now at a company with a Chicago presence and world-class reach, she is excited to bring a fresh set of top-notch resources to her clients, including real estate developer Broder, which she represents in selling their new construction project at Norweta Row in Lincoln Park.

Of the vast range of clients she has had the privilege of working with in her career, Mills Klatt says, "I have been lucky enough to work with all types of clients throughout different phases of their real estate needs, from first time buyers, resale buyers, renters, luxury clients and property investors!"

With the help of her consistently positive outlook and type A personality, Mills Klatt is able to work through any issues that may arise, and she takes her relationship with her clients seriously. Her love for working in the real estate industry and allegiance to her clients' best interests drive her success. "Clients consistently say that they appreciate my advice and counsel about the ever-changing real estate market as it relates to their specific needs, and making each transaction as smooth as possible and with optimal results."

Mills Klatt is continually thinking of new and creative ways to get a listing sold, and believes in advertising both digitally and in print. "I have a vast social media and digital marketing strategy that is custom to each listing. My photos are consistently superior to others in the marketplace, which is imperative for online presence."

A member of the Chicago Association of Realtors (CAR) and the Realtors Political Action Committee, Mills Klatt also belongs to the St. Josaphat parish, where she regularly volunteers with the homeless outreach and at school events. Among her industry recognitions, she has earned the CAR Top Producer and 2017 Platinum Sales Volume awards, and has been recognized as a Top 20 Chicagoland Broker and a Crain's Most Influential Relator.